

## Western Caribbean cruise March 14-21, 2021

Our first priority is the safety and well-being of all of you. NGL will continue to monitor the situation related to the coronavirus (COVID-19), and will make necessary changes to the location of the trip if there are any concerns that would impact this event.

## Itinerary for the week

Day 1: Fort Lauderdale, FL (embark) Day 2: At sea Day 3: Cozumel, Mexico Day 4: Roatan, Honduras Day 5: Puerto Costa Maya, Mexico Day 6: At sea Day 7: CocoCay, Bahamas Day 8: Fort Lauderdale, FL (disembark)

\$425,000 Earn cruise for you and a guest!

\$525,000 Earn cruise for you and a guest + air for you! \$650,000 Earn cruise + air for you and a guest!

## **Qualification levels**

During our Producer Circle event in Cabo San Lucas, Mexico we announced modifications to the qualification levels. With the current environment with COVID-19, we have decided to not move forward with the changes and will be keeping qualification levels the same for 2020 as they were for 2019.

## **NGL's Producer Circle requirements**

- Producer's personal production only will be applied toward contest total. Annuities, trust conversions and lifetime pay products are not eligible.
- Volume (face) amount is calculated on production from 01/01/2020 to 12/30/2020 and is net of all first year terminations, lapses, surrenders, not takens and early deaths.

- On Multi Pay policies, Producer must maintain 85% or higher persistency, calculated on previous 18 months of production.
- Producer must be actively writing at time of award and have no debt balance.
- To receive an award, all qualifying policies must be in good standing.
- NGL will be the final interpreter of the rules and guidelines of this contest. Award is nonnegotiable.
- Changes or substitutions in travel arrangements are not guaranteed and may require a fee payable by the attendee.
- Award recipient may be contacted by NGL and will receive a 1099 for the full value of the award which may not be substituted or transferred.
- Producer and guest must have a valid passport.



PC 2784 01/20. Insurance coverage provided by National Guardian Life Insurance Company or its subsidiaries.

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